



Solihull Sustainability Visioning Group's

Touchwood Sustainability Breakfast Business Visit

9th July 2014 'The Hub' Touchwood

Sustainability at Lend Lease

Hannah Kershaw

Environmental Operations Manager EMEA, Lend Lease



What we do...

Defence

Project
Management &
Construction

Investment
Management

Development

Retail

Infrastructure
Development

Commercial

Education

Retirement
& Medical

Residential

Infrastructure

WE FIND
Sourcing the
best
property
opportunities

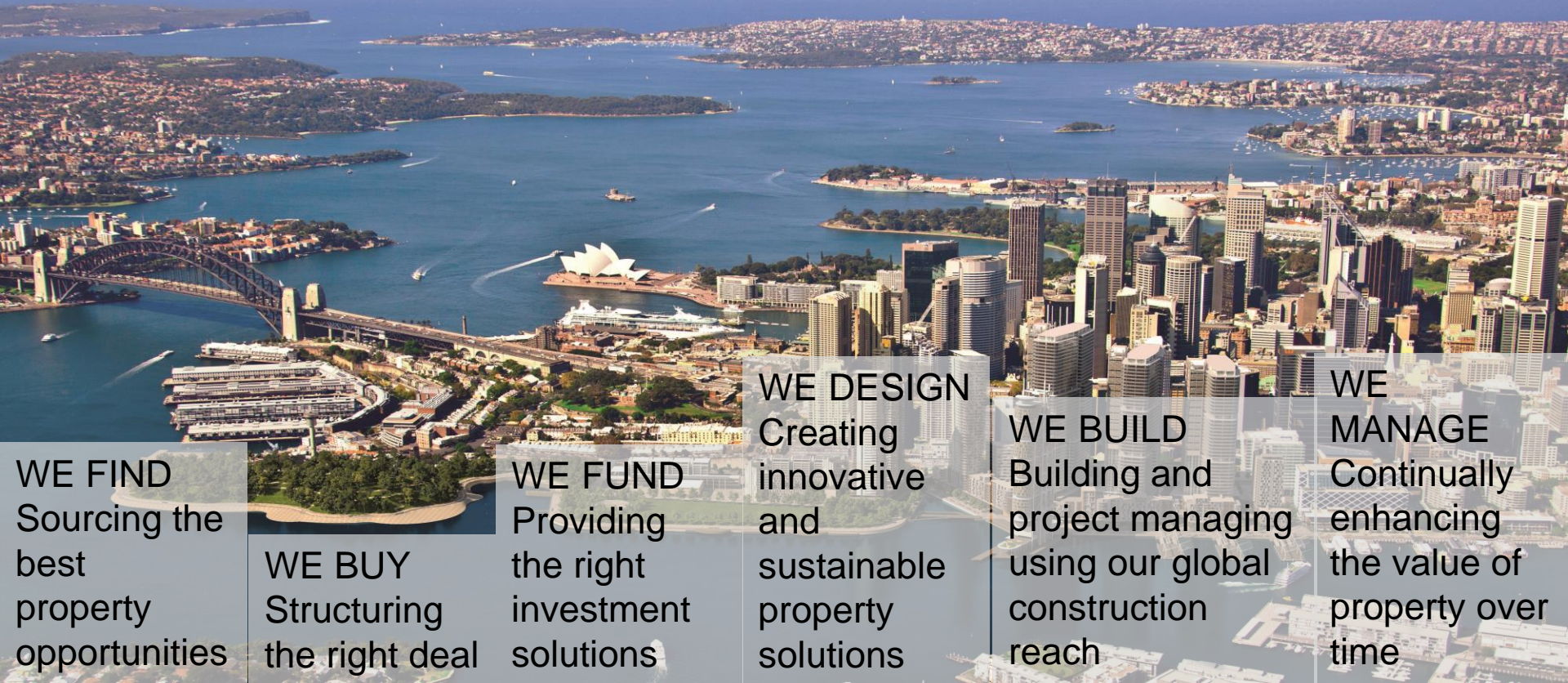
WE BUY
Structuring
the right deal

WE FUND
Providing
the right
investment
solutions

WE DESIGN
Creating
innovative
and
sustainable
property
solutions

WE BUILD
Building and
project managing
using our global
construction
reach

WE
MANAGE
Continually
enhancing
the value of
property over
time



OUR VISION

TO
CREATE
THE
BEST
PLACES



More than half
the world's population



lives in Cities,

which occupy 2% of the world's land mass

but create more than $\frac{2}{3}$ of all CO₂ emissions,



use $\frac{2}{3}$ of the world's energy,



consume **80%** of the world's resources,

and produce **1 Billion** tons of waste annually.



Mount Sustainability....



Business as a Force for Good

Transformation

Restore, Heal

The Triple Bottom Line

Health & Wellbeing

Innovation

Innovate

Learn, embed, improve...

Save £

Resource efficiencies

Fundamentals

Measure things for the first time

Awareness

Sustainability framework at Lend Lease

- Looking beyond environmental sustainability to social and economic outcomes
- Reducing impact on the Environment, maximising future value
- Aligning the project with the values of its users, surrounding communities and enhancing productivity and well being

ENVIRONMENT

The resources we use will be recycled, responsible & re-usable.



SOCIAL

Every place we create will leave a positive social legacy.



ECONOMIC

We will future ready our business and the built environment.



THE TRIPLE BOTTOM LINE









TOUCHWOOD

— EST. 2001 —

Real World Steps to Sustainability

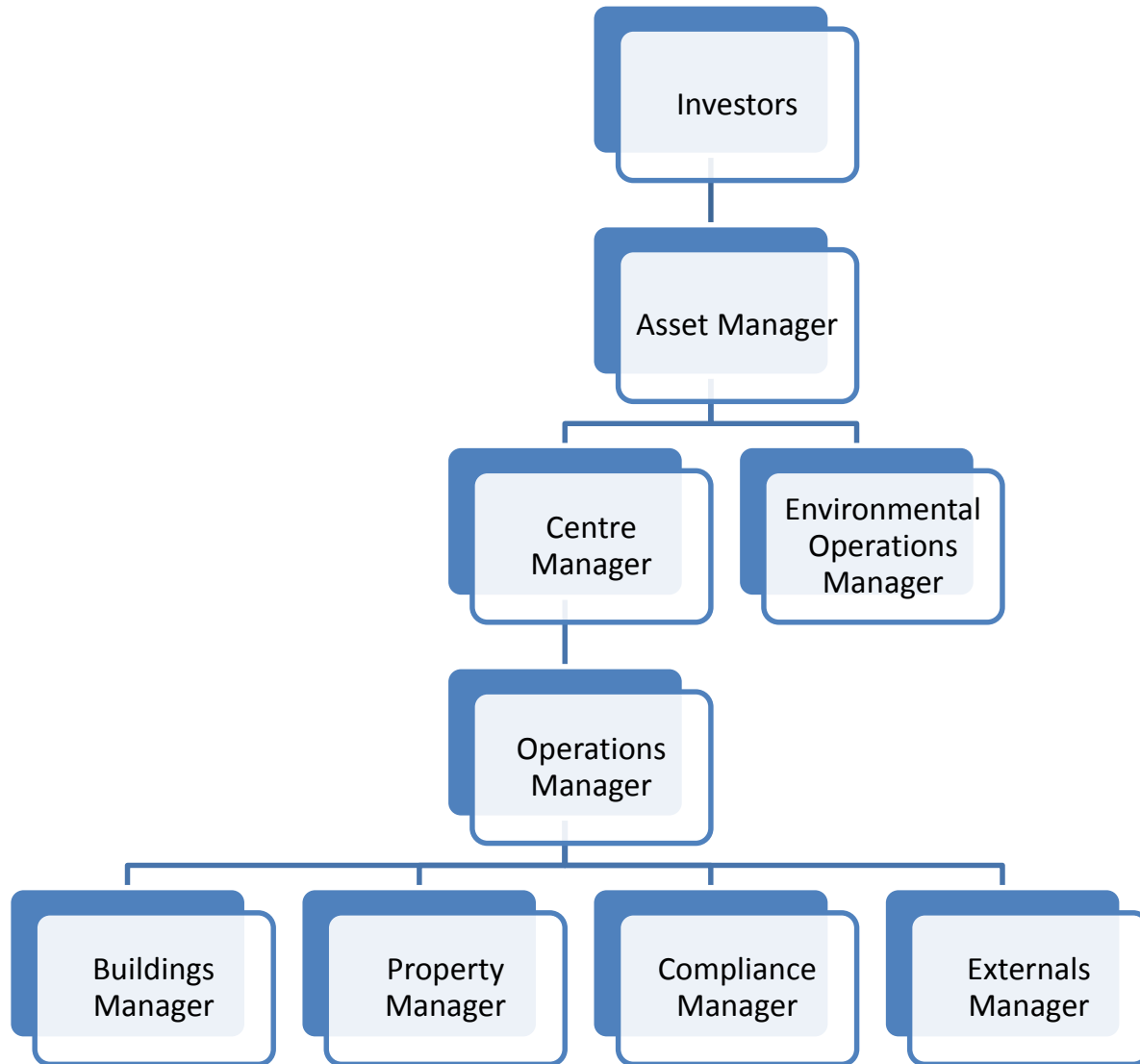
The Next Thirty Minutes...

- Sustainability Strands
- Real World Results
- Culture and Motivation
- Measurement
- Projects
- The Importance of Phasing
- Procurement

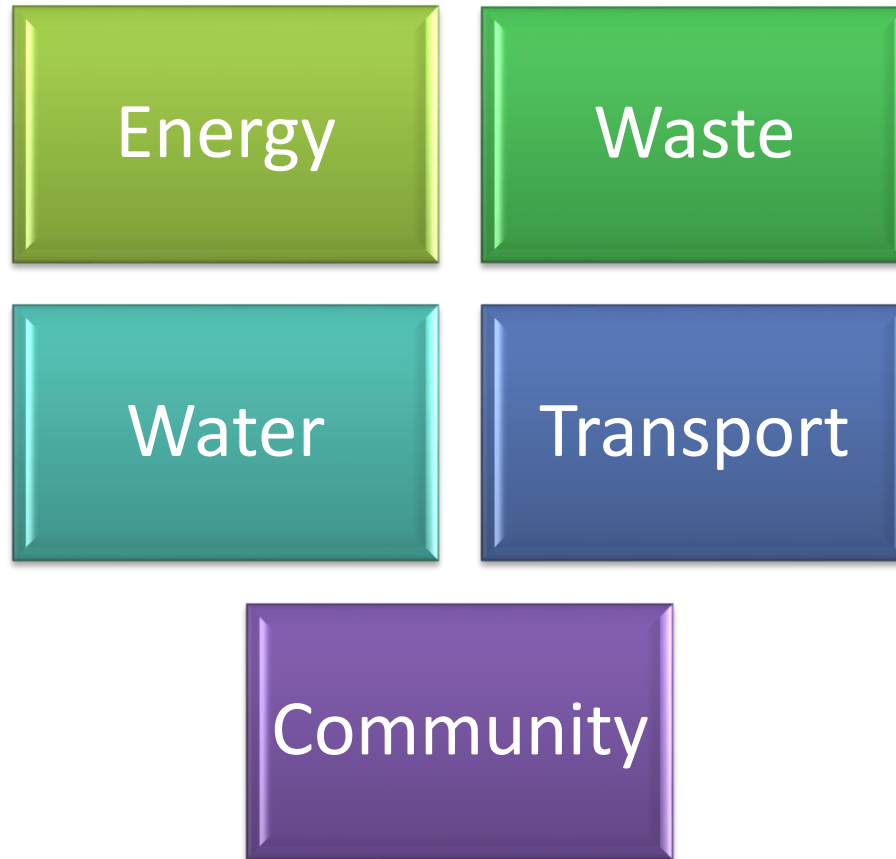
The Background of Touchwood

- Opened in 2001
- 650,000sqft centre
- 14.5 million footfall a year
- Over two million car trips a year
- ISO 14001 Accreditation
- Winner of a 'Green Apple' award
- Shortlisted for the 'Sceptres'
- 100% diversion from landfill
- Over 55% of waste is recycled

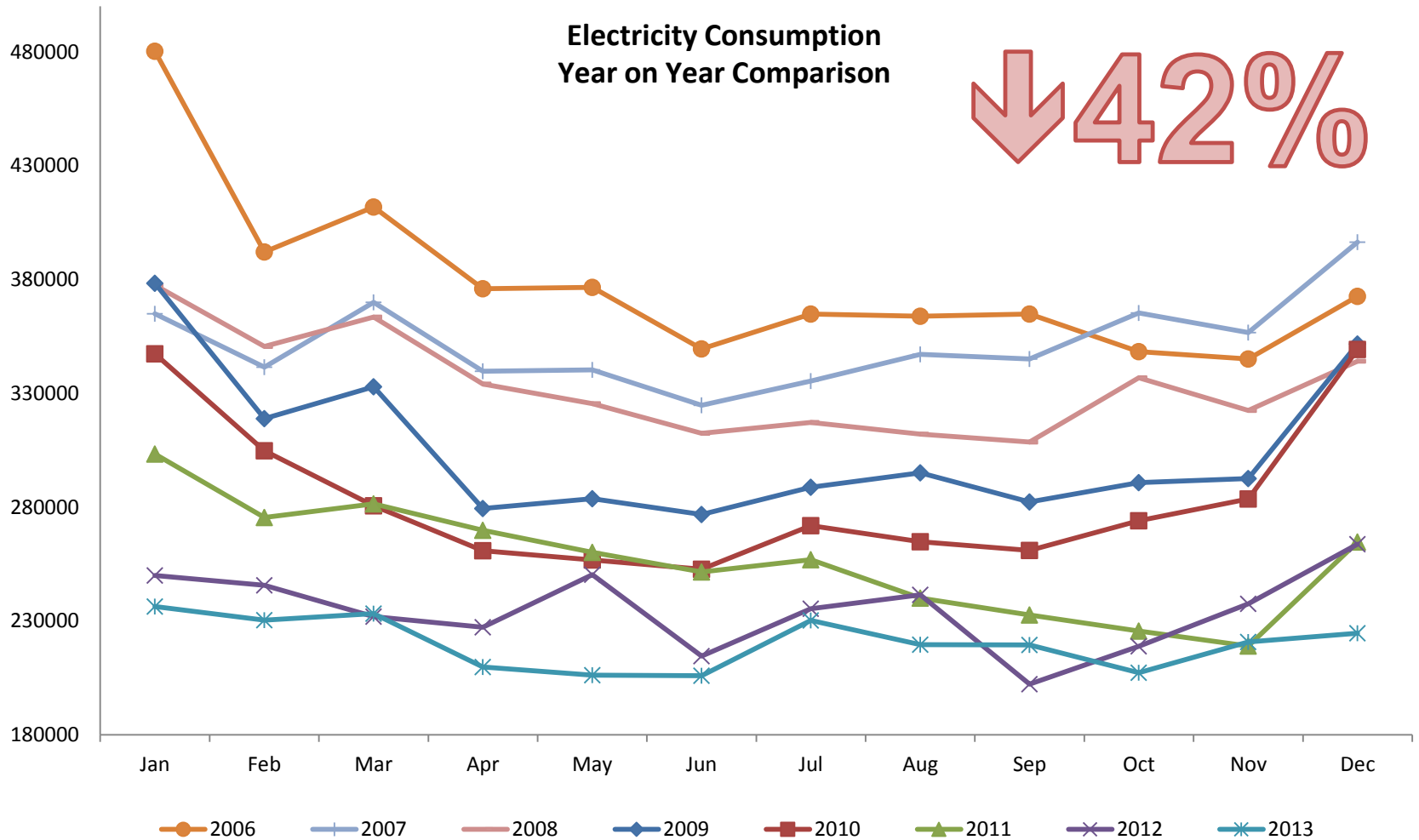
The Background of The Team



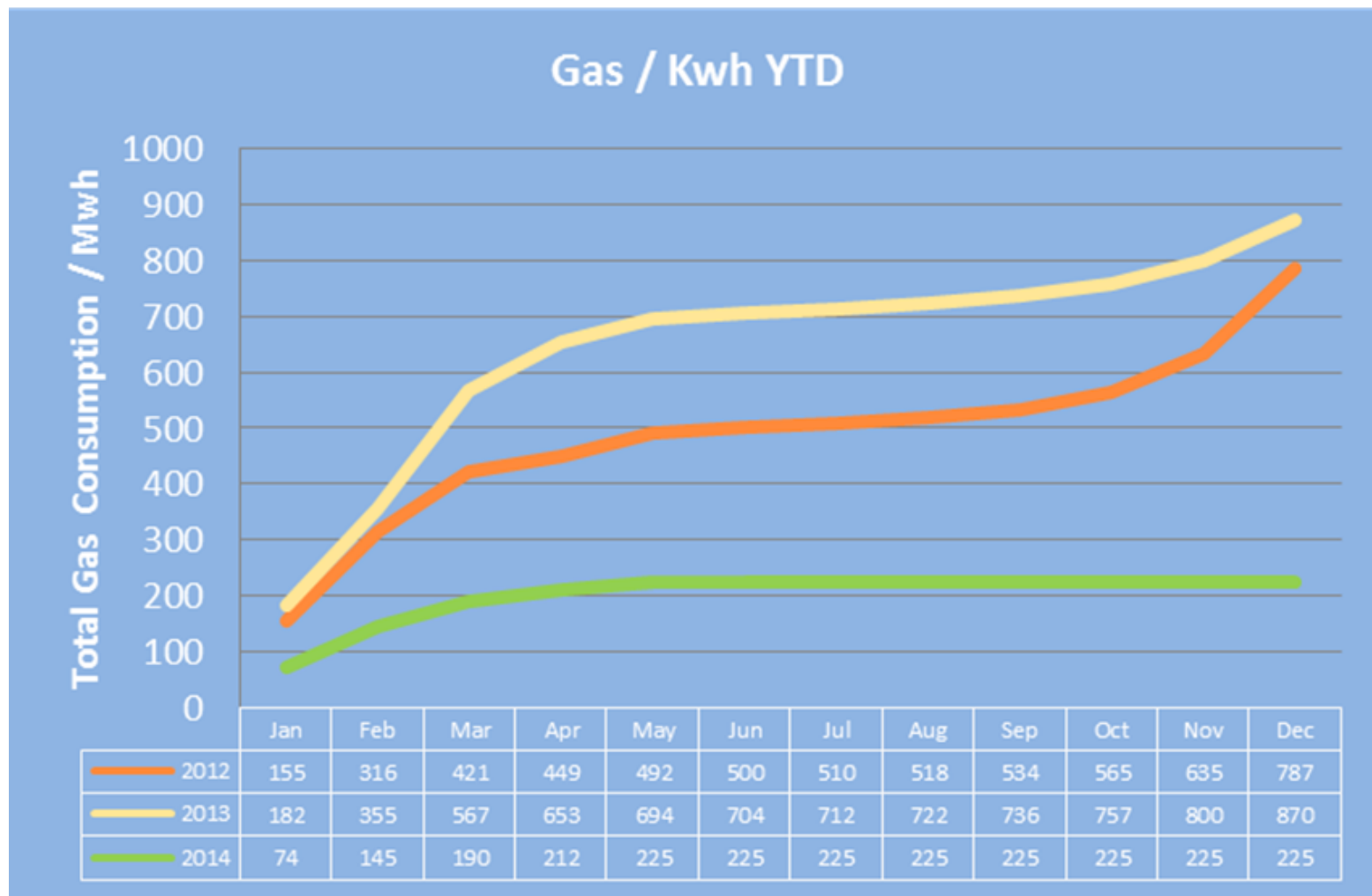
Sustainability Strands



Real World Results



Real World Results



Culture and Motivation

- Top level management support is critical
- Breed a culture of sustainability
- Talk sustainability
- Encourage (not nominate) champions
- Give each team member an environmental objective
- Set high-level KPI's for the business
- Measure progress
- Reward success
- Shout about achievements

What gets measured....

ENERGY SAVING LIGHTING ENERGY SAVING CALCULATOR

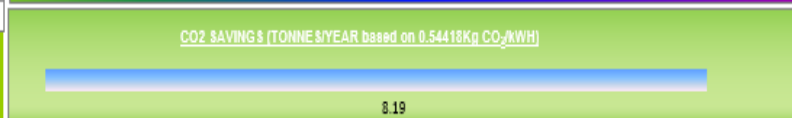
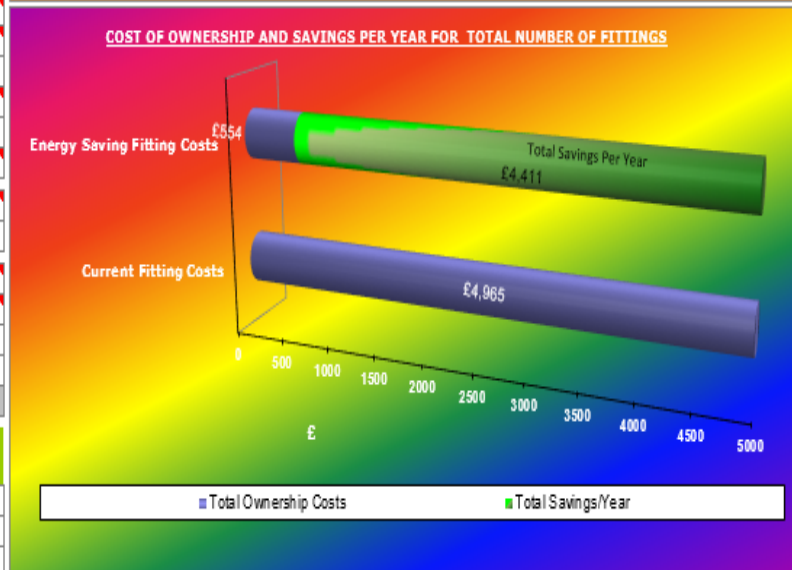
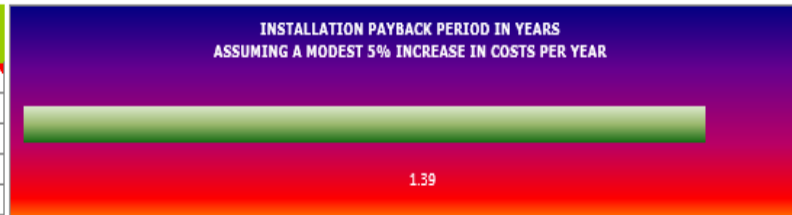
Compare Current or Traditional Light Source With An Energy Saving Alternative

Project title:

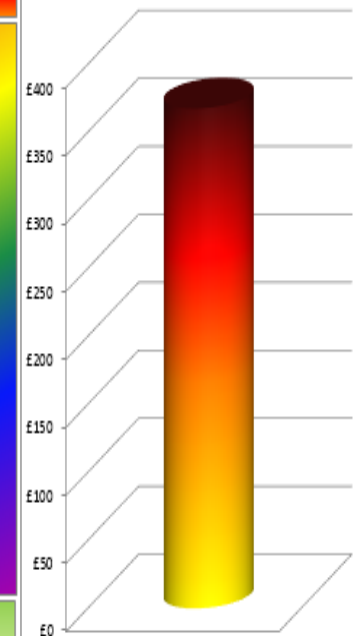
UPPER LEISURE 2 X 26WATT LIGHTING CONVERSION FROM 26 WATT T1E TO 14 WATT LED

Enter your data here:	Current	Energy Saving Alternative
Additional Cost of fitting:	£	40.00
Fitting guarantee years		
Average lamp/tube life hours	8000	10000
Average ballast life	10000	
Fitting 'watts' including gear at full power	26	14
Fitting 'watts' including gear @ standby power		
Cost of replacement lamp(s):	£ 1.95	
Cost of replacement ballast:	£ 13.00	
Cost of labour to replace lamp(s):	£ 5.00	
Cost of labour to replace ballast:	£ 15.00	
PC sum for annual cost of cleaning fitting:	£ 0.00	0.00
Electricity cost per kWh in PENCE:	10	
Total no. of fittings/lamps to compare:	136	68
Burning hrs per day @ full power:	16.00	16.00
Burning hrs per day @ standby power:		
- days/wk	7.00	7.00
- wks/yr	52.00	52.00
Total hrs/yr:	5824.00	5824.00

Results:	Current Fitting	Energy Saving Fitting
- Energy cost/yr	£ 15.14	8.15
- Re-Lamp cost/year inc. labour	£ 5.06	0.00
- Ballast replacement cost/year inc. labour	£ 16.31	0.00
Cost of ownership/fitting/yr	£ 36.51	8.15
Savings per fitting per year	£	28.36
Total Savings per year	£	4410.81
Total Energy Savings(kWhrs per year)		15,049



Cost per month of **NOT**
implementing Energy
Saving Solutions
£368



What gets measured....

Name	Color Copies	BW Copies	Color Prints	BW Prints	Scans	Efaxes	TOTAL
FM	4858	13758	17436	23869	2994	471	63386
AM	225	3045	5743	23241	13062	20	45336
Steve Dawson	377	3160	1527	4275	404	93	9836
Andrea Gauntlett	0	1493	44	2784	5178	0	9499
Daxa Chauhan	168	417	2865	4643	1175	8	9276
Julie Poole	7	571	35	3767	4150	7	8537
Julie Thomas	986	852	1740	2622	283	53	6536
Sonia Kauser	40	373	574	4049	669	2	5707
Helen Brown	0	82	28	4167	1184	0	5461
Steve Calloway	272	369	1420	3190	1	0	5252
Sarah James	143	690	1585	2414	303	6	5141
Paul Bergman	8	164	3992	839	85	0	5088
Dave Powell	415	1061	1328	1988	160	19	4971
LucyBurnett	32	81	2301	2325	192	0	4931
Tom York	814	1728	413	1001	541	63	4560
Tammy Revell	11	310	58	2512	1094	5	3990
Jack Brassington	37	246	2450	394	125	0	3252
Dan Turner	203	240	1165	1027	597	0	3232

Big Stuff

- Lighting Schemes
 - Lighting follows cleaning regime
 - Sensor lighting wherever possible
 - Best generation technology
 - Separate essential from decorative



Big Stuff

Sensor Lighting Video

Big Stuff



Air Blades

Big Stuff



CO Sensors

Big Stuff



LIFTS

Big Stuff



Water Feature

Big Stuff

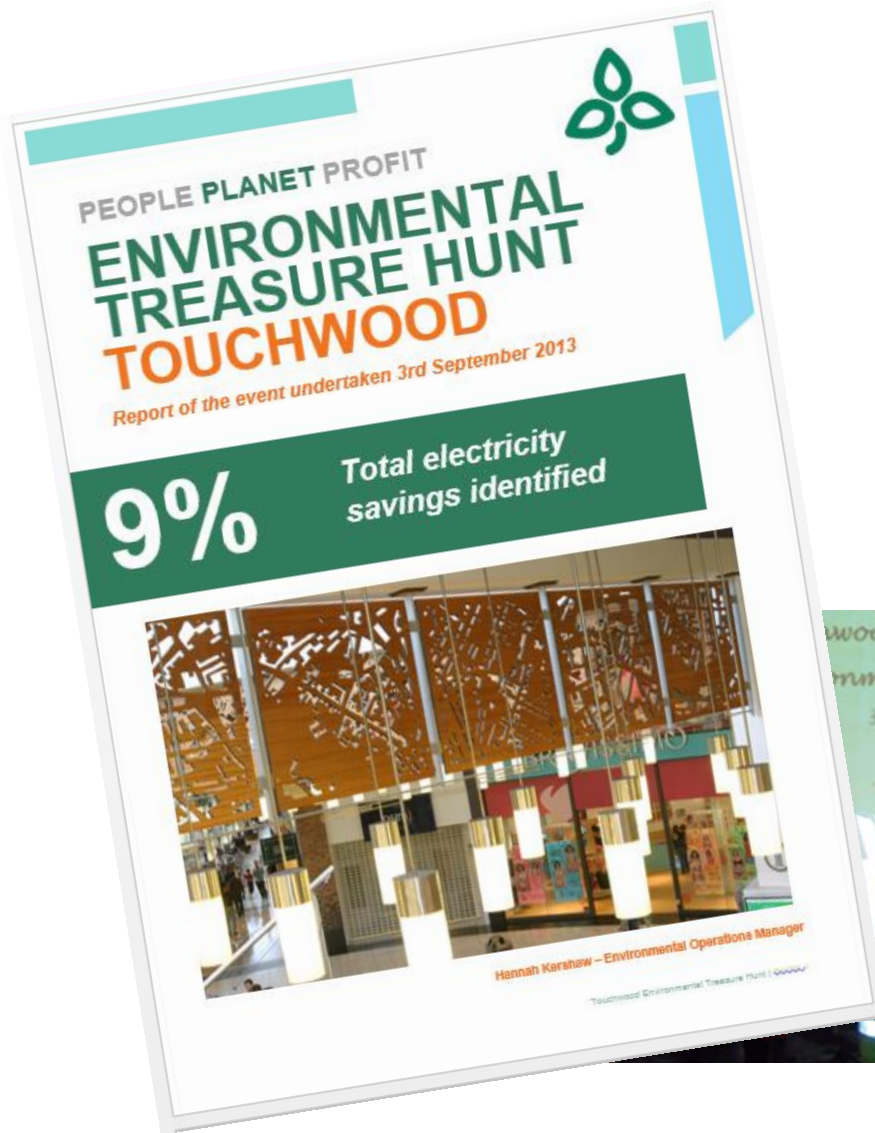


AIR CONDITIONING

you're doing it wrong

Air Conditioning

Lots of Little Stuff



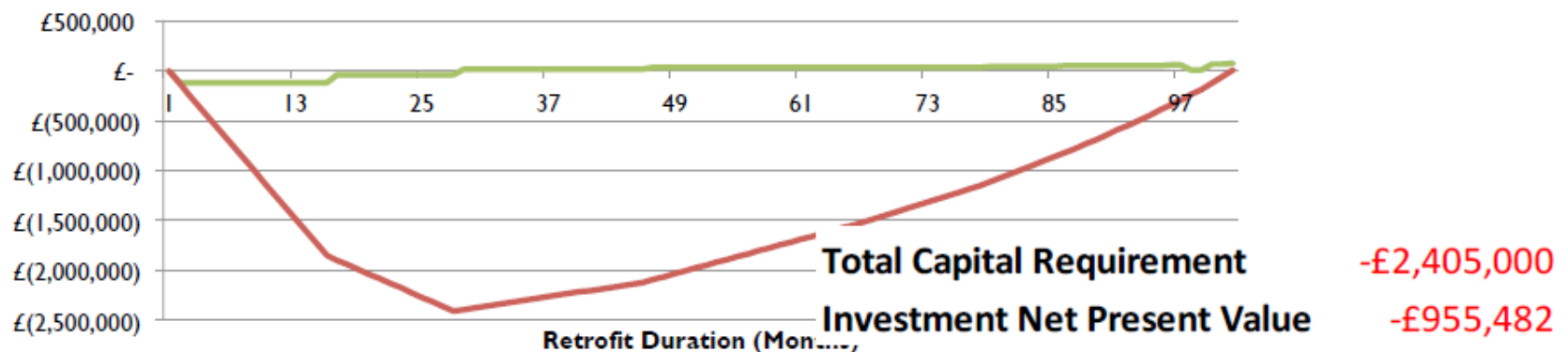
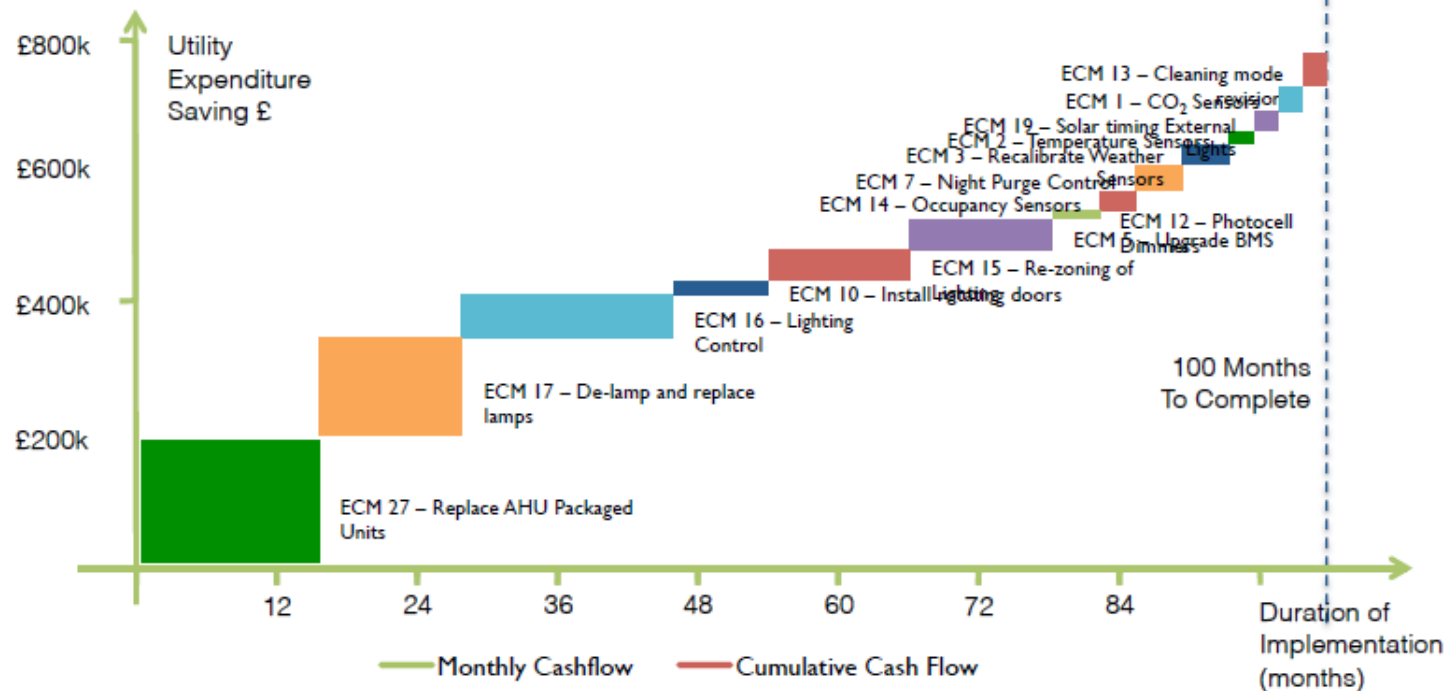
- Low hanging fruit has gone
- 11 new areas identified
- We found more big stuff
- Culture of continuous improvement
- Third party involvement

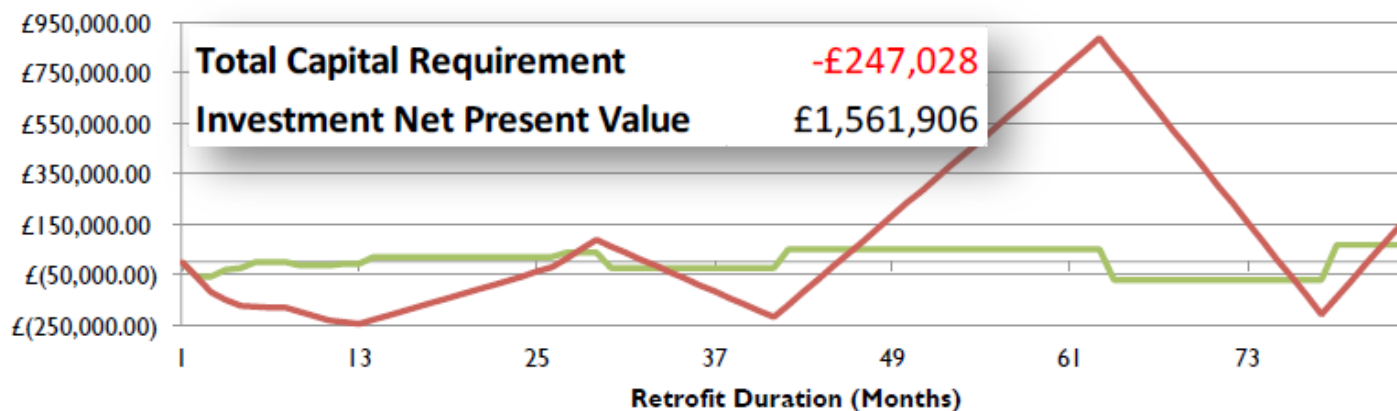
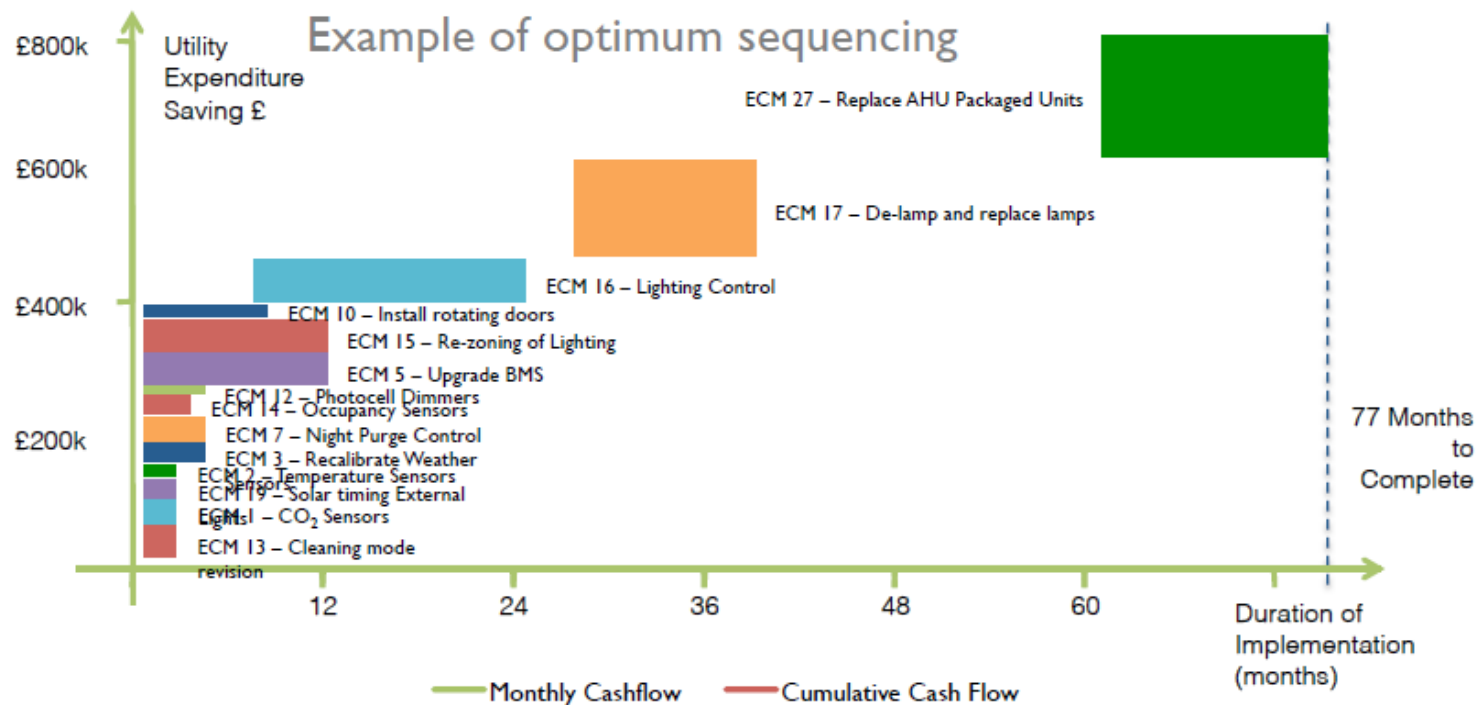


Phasing


- **Financial Accounting**
 - **ROI – is it at least cost neutral or the ‘right thing to do’?**
 - **Payback Period – an important consideration and is it accurate?**
 - **Timing of Works – do things at the start of the year to maximise payback period.**
- **Correct sequencing**
 - **It’s vital to program works to maximise savings and minimise payback period – do all the initiatives in the right order...**

Example of incorrect sequencing






Procurement



- Lifecycle replacement



- ROI purchase



- Process change



- Asset Enhancement

Procurement

9. ENVIRONMENTAL SPECIFICATION (APPENDIX 8)

Summary/description of environment specification, such as operational and standby wattage etc.

Detailed below are the considerations which benefit our customer's efforts in reducing energy consumption. However, it should also be noted that Skidata considers Production, Logistics and Service and utilizes processes or products which reduce the carbon footprint throughout the full life cycle management of its systems.

- Low voltage internal component architecture.
- Use of low power consumption microcontrollers and embedded CPUs within Skidata devices.
- Use of fan-free premium power supplies (pulse) with very high efficiency.
- Heating and fans are only needed outdoors; temperature thresholds for each device can be set individually for optimum performance.
- Power to the barrier motor is switched off completely when the barrier arm is in its end positions.
- Column display and attached readers can be switched off and then activated only when a vehicle is on the presence detection loop (display lighting, coder, long-range reader etc.).

	Device			
Status	Column	Easy.Cash	Credit.Cash	Power. CASH
Standard Mode	30 watts	50 watts	40 watts	50 watts
Heater in operation (outdoor use only)	180 watts	435 watts	420 watts	435 watts

Sleep Mode Argument:

Sleep mode solutions have their disadvantages in the parking equipment market and Skidata has employed advanced technologies to insure that the standard or normal mode of operation will significantly outperform the competition.

Skidata standard mode: 50 Watts

Competition: 84.5 Watts

Over the life of this project, the 34.5W difference in power equates to 49 million watts of consumption...!

SUMMARY

Be
Structured

Think
Phasing

Breed a
Culture

Measure
Results

Keep
Searching